## **CLIENT CHECKLIST**

Name:			
Document:	Date Sent:	Returned:	Score / Comments:
Appointment Options			
Confirmation Email			
STAGE ONE			
Client Profile			
Coachability Index			
Six Benefits of Working with a Coach			
Top 10 Ways to Get the Most Out of Coaching			
STAGE TWO			
Welcome Letter			
Client Agreement			
Policies & Procedures			
Let's Get Started Checklist			
Intake Questionnaire			
Scope of Work Together			
Goals & Skills			
What Am I Tolerating?			
I am So Willing			
Call Prep Form			
How I Coach			
What to Talk About on Your Calls			
How to Get the Most Out of Your Coaching			
The Nature of Professional Coaching			
Thank You Card			



STAGE THREE — ASSESSMENT		
Clean Sweep		
NeedLess		
Tru Values		
Personal Foundation		

Document:	Date Sent:	Returned:	Score / Comments:
ADD-ONS			
Birthday Card			
ADMINISTRATIVE			
Monthly Invoice			
Monthly Appointment Reminder			
30-Day Evaluation			
Quarterly Evaluation 1			
Quarterly Evaluation 2			
Quarterly Evaluation 3			
Quarterly Evaluation 4			